



Tiffanie | Project Manager - 00:00

Yeah, I'd love to know. Yeah. How, how has this week been? While I open up our agenda and our dashboard. Tell me about the good things, share some of the wins and the good things happening. I know that Mike has a couple fun ones to share too.



Michelle Bryant - 00:16

Hey Mike, you go first while I think.



Mike David - 00:19

Yeah, so I, Tiffanie, I, Tiffanie and I have been working on this AIOS system that. Yeah, it's been really like three months in the works and I.



Tiffanie | Project Manager - 00:34

Two years in the works.



Mike David - 00:37

Yeah, I guess so.



Tiffanie | Project Manager - 00:38

Yeah.



Mike David - 00:38

Two years in the works.



Tiffanie | Project Manager - 00:39

Mike has been grooming me for this for four years, if we're being honest.



Michelle Bryant - 00:43

No.



Mike David - 00:44

Yeah. But I rolled it out to my leadership team yesterday and it was just almost a mic drop moment where it was just like holy shit.



Michelle Bryant - 00:58

Holy.



Mike David - 00:59

Like this is crazy. What, you know, what it can do. So yeah, I just, we had the off site. It's our second one in a month. So just doing that and you know, carving out some thinking time for leadership team and my sister Matt, Angie CEO and Alex from hr. Yeah, just the, the value of getting in the space away from the businesses thinking together and stuff like that.



Tiffanie | Project Manager - 01:32

So.



Mike David - 01:33

Yeah, just really exciting stuff, good feedback from it and can't wait to start implementing it.



Michelle Bryant - 01:39

No, that sounds amazing.



Mike David - 01:40

Yeah. And I'd love to show you it at some point also because I think really powerful stuff.



Tiffanie | Project Manager - 01:49

Yeah, yeah, we're happy about it because Mike can finally like go from visionary mode to like execution of this and it's everything under one roof, completely independent from all these different third party companies and things like that. So it's quite aligned also with little tree capital. But it was nice for him to have like a slam dunk and the demo was visually beautiful and he led the entire meeting for it. So it was just a really like, you know, good feel good moment. And then they went to dinner together. So that's why I text you saying he won't be. He's usually always on his phone, but it's one of those like big dinners. But he ended up checking in anyways so.



Mike David - 02:33

And, and Michelle, if there's interest, of course we could prep. We can do. I can basically run through the system with you next week if you like.



Michelle Bryant - 02:46

No, that would be great. We actually are just bringing someone on to help just with the basic SharePoint piece that. I mean SharePoint has not a lot of capabilities, but we're working from nothing right now and that's my biggest frustration and that's probably why? I've been the most crabby that I've ever been in, like, for the last two months.



Tiffanie | Project Manager - 03:09

Oh, no.



Michelle Bryant - 03:11

It's a nightmare. I hate my job, and I'm like this. You sold me snake oil. Oh, yeah. It's not my passion. But there is a silver lining, because I always look for one. The people at the leadership level, like the EDS and the cao, are fantastic people.



Mike David - 03:40

They.



Michelle Bryant - 03:40

The Squamish nation, really ensures that their values are taken into consideration or at the forefront of people's mind who work for them. Whether the people understand that or not, I don't know. But one of my big wins this week was I got to go out on the canoe with the leadership team and paddle in the Vancouver harbor. And it was great to be on the water, great to be paddling. I hadn't been in a canoe for two years, and I remember the last time I was very sore after, because we're gonna. We were out for over two hours and continuous paddling, and like, oh, this is gonna be something. But. And it was also 28 degrees outside, so. But it was beautiful. It was beautiful to be.



Michelle Bryant - 04:28

To listen to the songs in the canoe, just to be out on the water and feel that, like, the. The paddle just, like, grazing through the water and pushing us forward. And the things I took away from that were, our leadership team can paddle together, despite none of us being in a canoe together. Like, to build a canoe, family takes a long time. To build the cadence takes a long time. But because we, you know, we have a common vision, we. We can still paddle together with a little bit of coaching. Yeah, we can avoid obstacles and. And we can avoid rough. Or we can stay afloat in rough weather. Because the waves came at one point, one boat was not paying attention to harbor rules and, like, zoomed by, and so were. And I was pleasantly surprised.



Michelle Bryant - 05:24

I mean, this was a real dugout canoe, not a fiberglass one. And it was so seaworthy, like, we didn't feel the rock. We didn't feel even when were bucking the waves. It was just, like, cutting right through them. And it just reminded me of the power of our ancestors and weathering the hard times that they did the hard work that needed to happen in order for them to have food, have the resources that they needed to survive tough winters, and then juxtaposition to that. It's all industrial land on the waterfront, and so there's this little beach area that was, like, really busted and gross because it was right next to C span and where they do all of their boat work. And I'm like, the nations we had to, you know, send off from the marina.



Michelle Bryant - 06:21

Like we don't even have a beach to send off from. And like just the encroachment in the territory. And there's like, there's a waste plant that smells worse than the fullest ouse on the hottest day. There's a sulfur like uncovered.



Tiffanie | Project Manager - 06:40

I smell that from here. You, you really described that.



Michelle Bryant - 06:44

And yeah, and so like the impacts socially to the community, it, that makes me see why there are so many social problems in our community. So, yeah, that was my win. And just being out in the canoe for this week.



Mike David - 07:06

Yeah, thanks for sharing that. I, I think the favorite, my favorite part of being back home, I've been taking nature walks nearby in the community and just to be in the forest again in the pine forest, it's so, it's so grounding and I, yeah, it's a feeling that I, yeah, I forgot to have for a little while. You know, being in the city and stuff is fine and good. But yeah, being home in nature kind of to your point, I think that's, we get those elements, we feel grounded again. And the canoe thing is such a good metaphor for a lot of things. Organizational, you know, just moving forward and so. Yeah, it's always a good, yeah, nature and you know, the, also metaphors for larger things.



Michelle Bryant - 08:06

So.



Mike David - 08:06

Thank you for sharing that.



Michelle Bryant - 08:07

Yeah. I was telling my team because I'm heading to Prince Rupert on Sunday for the week and to do our fish processing. And I was telling my team, I, I took for granted when I lived up there just how grounding that it made me. And it took moving away to the city to realize how much I missed it, which is why I try to go back two or three times a year to re. Energize, fill the cup and like it's a beautiful place, but it's more than that. It's just, it's the energy and like you say, like when you walk through your own territory, your ancestors massage your feet.



Mike David - 08:50

Yeah. Yeah. I, I, I, I had the thought like, oh, maybe going back to the city. Maybe I don't have to be in a rush to go in September, but like where, whatever I choose, I'm just going to incorporate. Coming back home more often, you know, and seeing my parents, they're right next door. Just had coffee with them. It was nice. So.



Tiffanie | Project Manager - 09:10

Yeah.



Mike David - 09:11

Yeah, it's always a nice, it's good.



Tiffanie | Project Manager - 09:13

For your soul and your spirit.



Mike David - 09:14

Yeah, I think.



Michelle Bryant - 09:15

Yeah, absolutely.



Tiffanie | Project Manager - 09:17

We all need that. I love that. Oh well, thank you both for sharing. That was really nice. I want to introduce our new and improved dashboard which we'll make some changes on together. Thank you again, Michelle for pointing out some mistakes. So we start with our values. It's on a slider but if you wanted to read them in, these are straight up from our conversation. If ever you want to change them, change the language of them, just let me know, let me go through what the changes are that I've made and then we can circle back to every single piece of it and make the changes that really feel very aligned. So every single time we have a meeting, there will be a meeting agenda on here.



Tiffanie | Project Manager - 10:00

As we work through the weeks, there'll be things that get added to the meeting agenda as we speak. So like for the. For example Michelle wrote this morning. So went ahead and we put that on the agenda. Yesterday Mike met with Eric and he's actually going to take the lead on the communications with Norton Rose which I'm really grateful for because I was a bit questioning what that email would be like and how I just want to make sure I don't make any mistakes. So anything that's on the agenda will be put here. In terms of the filing cabinet, think of this like a digital filing cabinet of all.



Mike David - 10:38

Just one update on that. So I just seen an email from Eric to Barry Siegel. I don't know if you remember Michelle. The, the. Yeah, one of the guy with the glasses. It looks like they'll be talking Monday and it's really 100% about the. On reserve structures that we talk about and where Eric thinks and my accountant also they seem to be on the same page that we may not need a corporation like the GP structure that, that Norton Rose suggested. So that's pretty much what it is I, I said we have two outcomes that we want. We want any, we want to consider all types of liability.

Tiffanie | Project Manager - 11:29



Arsenal as well.



Mike David - 11:31

Every type of liability and if we can get the non taxable income that would be so those two outcomes really. And, and Sophie, my accountant and Eric seem to be both on the same page that we can achieve both of those things fairly easily. They just want to kind of battle it out if you will for Norton Rose and just kind of check their original design which had the GP and the LP both kind of incorporations. So hopefully we get some good news.



Tiffanie | Project Manager - 12:11

Update next week Eric works with Norton Rose he was. Worked with Barry, I think six or seven or eight years ago. So there's already a relationship there. So we'll. We'll circle back to the meeting agenda and I promise, like two. Two seconds. Just wanted to show you this. Every time we have a recording now, it'll be automatically updated here. That's something that was kind of like a bit of a task for me, but I've made it now a system, so everything that you have will always be here. I know that Michelle had asked me once or twice, like, hey, can you share this with me? Because it wasn't on the dashboard. So now you have it all here. I haven't uploaded all the email threads. That's my next. It's quite a thing. So it's my next project.



Tiffanie | Project Manager - 12:55

But what I really want to show you is our new project management board, which is actually live. So when I showed it to you a couple weeks ago, it was just the front end that was developed. Now the entire back end is developed. So whether you give me a task and it comes from whoever, in this case, I put Jared, but I'll remove him. Obviously you can say what the task is when it needs doing. If you need an update on that task, for example, it's something that requires me to say, hey, this was the response, or, hey, this is what it looks like. You can drop files, you can add it. I'll get a notification right away saying, hey, Michelle added a task for you to do. And these are just some examples.



Tiffanie | Project Manager - 13:33

They can be edited and we can attach documents to them. So right now the tasks are just from Fireflies transcripts. I haven't done an audit of them, but from today's, we have a lot of things to talk about for. For the meeting on the 28th, so I'll go ahead and make sure that this is all audited and clear. And, yeah, I just really like that it's a system that actually, like, works and lives and breathes. Michelle, I did make a CRM for us and for you, really. So far, we have one entity, which is Collins Group, but we'll have other ones. As we build them out, they'll kind of look like this, and each one has basically all the information we would need. And I want to put notes about what they like, what they, you know.



Tiffanie | Project Manager - 14:24

We're sending them a gift next week from both of you. It has coffee and honey and a nice touch from. From Mike's businesses to both Teresa and to Colin. And as we develop the relationship, we'll know more about what they yeah. What they appreciate. So we'll go ahead and we'll put those in. We'll know like if they have children, if they have, you know, really making this a very personalized CRM, which I really think is going to be great.

 Mike David - 14:54

Is there anything that comes to mind, Michelle, as far as the relationship management piece?

 Michelle Bryant - 15:02

No, I think that covers it. And I think having that open text box for the notes should be sufficient and probably once we start talking to a few people, we can figure out if it needs any adjusting.

 Tiffanie | Project Manager - 15:17

Yeah, yeah. There.

 Michelle Bryant - 15:18

Yeah.

 Tiffanie | Project Manager - 15:19

So in terms of. One of the topics we will talk about today is the. What we're going to be sending Eric. So I prepared this document to him based on the conversation we had so that he can. Once he speaks to Barry, then he can put together whatever the document looks like. And this has all of the information. So just want to get your okay about this at some point in our meeting. I know we want to speak about Colin first, but. But just to show you it's all here as well. What else? I think that was it from what I put in. This hasn't been updated. There's quite a few here that haven't been updated that I'll. I'll work on this week with your guidance. But yeah, we can go ahead and get started if it's okay with you.

 Tiffanie | Project Manager - 16:09

Maybe we can get just the. The couple of the small ones off. So, Michelle, Leah spoke with your contacts for the boxes and she gave both Mike and I a update on them. Wanted to share that with you. Oh, by the way, your digital business card is now ready to go. All you have to do is download the Bing Blink app. Sorry. I'll send it in a text and your business card will be added to your wallet. It looks beautiful. She just finished that yesterday for you. If I give you an example of what it looks like. This one is Mike's and she made sure to. I know last time we had an issue with opening it on your. Where is it? There we go.



Mike David - 16:57

We still only see the. Oh, there we go.



Michelle Bryant - 16:59

Okay.



Tiffanie | Project Manager - 16:59

Yeah. So this is the logo. Then you have your name, you have your co founder title. And then this is the QR code to everything ltc. You know, we could also put a bunch of other things there as we build them out, but just wanted to let you know that' done. And I know it was a bit of a. An issue last time we'd looked at it, but it is ready next thing. Right. So the.



Michelle Bryant - 17:25

The one from the conference. Right?



Tiffanie | Project Manager - 17:28

You got it? Yeah. Beautiful. But You. The thing is, if you put it on your wallet. Here, I'll show you. So this is a really. If you download the app and you put it on your wallet, all you have to do is double click on the side of your phone and it automatically pops up super easily. You don't have to go looking through a picture. You don't have to go find it anywhere. It's just a double tap. And there you have your business card show up. Okay. Okay, so now we want to talk about the boxes, and I'll give you the update on that. So she says that she can purchase the Brentwood box and she can fill them with tobacco. She says the size of the box is a little bit limited. It's not the big sizes.

Tiffanie | Project Manager - 18:25



They really do make the size that you spoke about. So the.



Michelle Bryant - 18:31

They make all different sizes.



Tiffanie | Project Manager - 18:34

She seems to say she spoke to the. Unless she maybe asked the wrong information, but she seems to have said that they don't make the large box size.



Michelle Bryant - 18:48

They do. We just.



Tiffanie | Project Manager - 18:49

Okay, I'll go back. I'll go back to her, ask her about that.



Michelle Bryant - 18:54

What size are we looking for? Because I could also. I mean, they're right here in Squamish or on there. It's a Squamish business.



Tiffanie | Project Manager - 19:00

Oh, good. Yeah, I'll show you. Actually, she designed another box, so I can show you the actual size. So this is basically what it will fit inside. And the specific sizes of this one are 15. So 15 by 13 by 6. That's the size that fits these products, these items. And then in terms of the outside, obviously, it's beautiful. With that, we loved what you showed us. And with the little tree capital on top of it, that would be really amazing. And if not, there's also this style that Leah found and had designed. So it has the little tree capital, it has the logo on it. And these go for \$95.

Between \$75 to \$95 per box. Obviously, if you buy in bulk, it's significantly more. And the small box for the tobacco was dol. Let me share that with you.



Tiffanie | Project Manager - 20:14

So I'm assuming if it's twice the size, it'll be about twice the. Maybe again, buying in bulk. But this was the beautiful box from the company that you referred. Yeah, right. Yeah.



Michelle Bryant - 20:26

So if we're going to do the gifts as you laid out, I would suggest the box. That black box is fine. If we're doing gifts for people who sign, when they sign up, I would suggest the cedar box.



Tiffanie | Project Manager - 20:41

Oh, I love that idea. What a g. That's so smart.



Michelle Bryant - 20:46

Yeah. But probably a bigger one than that one.



Tiffanie | Project Manager - 20:49

Yeah, it would have to be the full. And what would you like in that box? Like is tobacco products co. Like, what would you. What's, what's your vision for giving that gift?



Michelle Bryant - 21:01

Yeah, I think the three medicines, the, the tobacco, sage, probably sweet grass and some cedar, I guess. But really it's not about filling the box with anything because the box represents the wealth of the First Nation and the trading that typically happens. And it's where we put our most special things. And so even if the box is empty, it's the like when we gift it, the intent is we're going to fill this together with wealth.



Mike David - 21:46

That's the boss. It's the box itself.



Michelle Bryant - 21:49

It's the box itself. Yeah.



Tiffanie | Project Manager - 21:51

Beautiful. I love that.



Mike David - 21:53

And yeah, we have the same. Obviously the same medicines. I actually smudge with those four. And the other one, I always forget the name Camus.



Michelle Bryant - 22:04

Is that something, Thomas. What's that, Thomas? Is it like a powder?



Mike David - 22:14

Becomes a powder eventually, but it's. I've seen it. It's almost like little nuggets. But yeah, mine's a powder ultimately. But he said. I'm pretty sure my medicine man said it was Camus, something like that.



Michelle Bryant - 22:31

Or probably just called different things.



Mike David - 22:33

Yeah.



Michelle Bryant - 22:34

Because it's the same problem. Same. Yeah, same medicine. But.



Tiffanie | Project Manager - 22:41

So now that we've talked about those. These now those are number eight and number nine. Let's start I guess with the council meeting. So Michelle, Mike is away for the next two weeks. I canceled our Monday meeting. However, I know that there's quite a lot to discuss and to prepare and I think you have also other meetings that you wrote in the text message. So let us know how. How you'd like those days to go and what we need to prepare for those.



Michelle Bryant - 23:13

Yeah, basically it would be the same presentation that we're giving to Collins community to Squamish and we don't have our investment policy yet. However, if they said they don't. I can't remember what Rolf exactly said, but it doesn't. Doesn't mean that they can't invest with us without that. That done because we already invest in GICs and because it's a GIC like product. So he. It won't be with council, with Squamish, but because we have it and we've already met. Jared and I have met with Ralph already, the CFO in this meeting. The CAO will be on vacation, but I think to Prepare for December. It would be wise to meet with Ralph and the controller on the 28th so that they can prepare for where those next investments will go come December. He did make the. Excuse me. He did make the comment that.



Michelle Bryant - 24:32

And this is where we're going to have to. To work hard to change his mind. He's like, we don't want to be the largest investor. And I. I get where he's coming from, but this is where we have to help the communities understand that they're investing the money in what we're calling, like, the fund or the product, but nothing. And we have to help them understand how they get the return and know that, like, we're not funding some other infrastructure utilizing the fund.



Mike David - 25:06

Yeah.



Michelle Bryant - 25:07

And I think. I think that's where his comment was coming from.



Mike David - 25:12

Yeah. I think it's really like anything. Right. Like, nobody wants to be the first to try the supplement or. But once this, I guess, the snowball effect happens, I think that will kind of take care. It's take care of itself. As far as any other questions on, you know, fund distribution or allocation on the back end, we can make that very clear. Jared can make that very clear also. So. Yeah, I think that's. Yeah. Unfortunately. But also expected, understandably.



Michelle Bryant - 25:50

Yeah, yeah. Yeah. But it sounds like Collins Community is ready to put their money somewhere.



Mike David - 25:57

Yeah.



Michelle Bryant - 25:58

September could be very real for that one. Right. I did have a conversation with the CFO of Musqueam Indian Band when we met at the MST DC shareholders meeting last week, and he was very interested in meeting. I only reached out to him yesterday because I wanted to. I was still waiting to hear back from Squamish, so we'll. We'll

see. I did invite him for a dinner if he was available on the 28th, because we're going to be busy during the day.



Mike David - 26:39

And that's who we tried to connect with in. Last time I was there.



Michelle Bryant - 26:43

No, different.



Mike David - 26:44

Oh, okay.



Michelle Bryant - 26:45

Yeah.



Mike David - 26:45

Sorry, I forget his name.



Michelle Bryant - 26:47

The other one was Andy. Andy, right. Yeah. Yeah. I'm just checking if he. No, I haven't heard back yet, but yeah. So just wanted to ensure that were kind of filling our schedule on the 28th. Well, while you were here.



Mike David - 27:07

Yep. And, you know, if I. I could. I could be flexible. If somebody can only meet the day after and. Or in two days. Yeah, I can. I can definitely be flexible.



Michelle Bryant - 27:20

Okay.



Mike David - 27:22

So if you. If you actually wanted to stagger them, do them back to back. If you. If you think. Or. Or not back to back, I'm okay with that.



Michelle Bryant - 27:31

As well, okay, we'll see where Jake comes. Ideally I'd like to do Squamish on the afternoon of the 28th because I have to present to council on the 29th. I'll be asking for \$300,000 from them for a budget amendment.



Mike David - 27:49

Okay, yeah, sure.



Tiffanie | Project Manager - 27:53

When would you like Jared to come into either of these meetings so that I can manage his time a little bit in advance? You're set to meet with Colin at 10am I'm assuming there'll be some introductions and some. What time is ideal for you, Michelle?

Michelle Bryant - 28:13



Ideally in a first meeting we want to all be there at the same time for introductions.



Mike David - 28:21

Yeah, I think J is virtual.



Michelle Bryant - 28:24

Yeah, yeah, that's fine.



Tiffanie | Project Manager - 28:25

But do you want him to come in at 10am essentially, yeah.



Mike David - 28:31

Also especially that we already had the intro call. Essentially. Now it's just the, the phase two, I guess we can say.



Tiffanie | Project Manager - 28:39

Yeah. And then for the second meeting, what time would you like Jared to be there?



Michelle Bryant - 28:45

That will show that I'm still working out.



Tiffanie | Project Manager - 28:47

Sure.



Michelle Bryant - 28:48

So I can let you know soon.



Tiffanie | Project Manager - 28:51

We're thinking afternoon.



Michelle Bryant - 28:53

Right. And, and for like late afternoon I'm thinking because we won't be done until about noon I guess at. And it'll be an hour and a half drive if traffic's good back. And so we'll be looking at possibly a 3:30 meeting with Squamish.



Mike David - 29:16

Okay, and how would we want to format that? Like me and you to lead it off. Take the first intro and then bring in Jared at a certain point. Yeah, yeah, okay, perfect. Thirty minutes, something like that or less or what do you think?



Michelle Bryant - 29:36

Yeah, we should aim for a 30 minute presentation on the product and who we are and how we benefit. Working with us benefits the nation. So I outlined that in the email that I sent last, late last night. Just the outline of how it could go. Open to comments on that and then we leave time for question and answer at the end. And questions can. Will likely be mostly for Jared to answer, I'm assuming.



Mike David - 30:11

So first, let's say first 15 or 30 minutes, just us, quick intro, little tree capital, who we are and then the product.



Michelle Bryant - 30:21

Yeah.



Mike David - 30:21

Or Jared comes in and it's more on the product side.



Michelle Bryant - 30:25

Yeah, yeah. So yeah, the beginning part. Yeah, exactly how you described it. It's who we are, why we built little tree capital. What is little tree capital? And then Jared comes in to talk about the technicalities that we can't talk about and then we finish it off.



Mike David - 30:43

Okay, perfect.



Tiffanie | Project Manager - 30:44

So in terms of your Marketing assets for that, obviously. Will there be a TV where you'll be presenting or will it be more the booklet? What is your.



Michelle Bryant - 30:58

We'll have to find. We'll have to find out from. From them. Usually there's a. There is a screen to present. If not, we should have some. Some material so we can find out from Colin.



Tiffanie | Project Manager - 31:12

You know what? Maybe both.



Michelle Bryant - 31:14

Just.



Tiffanie | Project Manager - 31:15

Just, you know, and since Mike will be away, he's leaving tomorrow. What I'll do is I'll work on the. I'll work on this next week and I'll send it to you, Michelle, so that you have them physically in hand, the booklets. How many do you think we will need? Three from what I just heard, or two?



Michelle Bryant - 31:40

I would do three just in case.



Tiffanie | Project Manager - 31:45

Okay, great. Okay, so that's clear on my to dos. It's basically your presentation that you did for indigenomics in a condensed version on the PDFs, not tons of slides because you don't want to be clicking through a lot of slides. And then a really nice physical booklet combining little tree capital with what Vesta sent me and went through with me, which is all of the. The what makes them trustworthy and everything like that.



Michelle Bryant - 32:12

Yeah, yeah. Because this is our second meeting with both. Both people. We wouldn't. We wouldn't focus on. On too much. In the email I kind of laid out the beginning and just pieces of how the presentation should go for this upcoming meeting.



Tiffanie | Project Manager - 32:32

In the email. Oh, great. Sorry, I must have. I must have missed that.



Michelle Bryant - 32:38

That's toward the end.



Tiffanie | Project Manager - 32:39

Oh, great. Yeah. So it's the email you wrote us this morning.



Mike David - 32:48

The. The. The attachment and down the attachment.



Tiffanie | Project Manager - 32:52

No, it's. The attachment is only the changes to the. Oh, you put it in there as well. Okay, great. Sequence needed to change. Let me open it just so we can look at it together. So that I'm not.



Michelle Bryant - 33:10

Oh yeah. The presentation is in the box at the end. So presentation. It's got two. It's a table. The opening and then the. Yeah, this.



Tiffanie | Project Manager - 33:20

Perfect. Okay, great. Thank you so much. Oh, this is fantastic, Michelle. Okay, opening. Who We Are, our story. Why now? One slide on. Why not? So this is every slide, right?



Michelle Bryant - 33:32

I haven't got that far yet, but those are the topics. The intro slides are on the other side. So they don't correlate to the 1, 2, 3, 4. But they somewhat do. It was getting really late.



Tiffanie | Project Manager - 33:47

No, that's okay. I get it. I. I'm glad you gave me this direction. So it's a mix of these two. But this is very clear for me, our vision. Why Little Tree Capital, the fund, why is it different? And I think I have all of this. The only thing I don't have is probably the tax efficient structure. What is your vision? Do you want me to just add that as a bullet point so that you're not tied to any of that? It's something you discuss. Yeah, I hear you. I hear you. Be one of the founding. Perfect. Okay, great. So this gives me very good direction. Thank you. Thank you for that.



Michelle Bryant - 34:27

For me, when we're meeting with nations, it's okay to be verbose on the slides. They like more information versus when we're presenting to a conference.



Tiffanie | Project Manager - 34:40

I hear you. So more information is better?



Michelle Bryant - 34:44

Yeah, yeah.



Tiffanie | Project Manager - 34:47

Okay, great. Do you have by any chance an example of one that you've been presented in just format? Doesn't have to be the topic, but just the format, the content. Kind of like giving me some direction on this is really successful that you've seen in the past couple years. Again, it could be any topic. It's just the visual reference. For me.



Michelle Bryant - 35:10

Yes, I can find one. Beautiful. I haven't had one for the nation, but I have an old one from the city.



Tiffanie | Project Manager - 35:18

Great. Yeah, yeah. For, for. Yeah, perfect. Okay, so then that covers. I think that covers the 28th in terms of needs. I'm still unclear about what we. On our website. Do you want me to just make this our website?



Mike David - 35:40

There's some good topics on there, for sure.



Michelle Bryant - 35:42

Yeah, I think some of them for sure.



Tiffanie | Project Manager - 35:45

In terms there any that you would.



Michelle Bryant - 35:47

Not want, say like 1, 2, 3, 4, 5, 6, 7 and 9.



Tiffanie | Project Manager - 36:00

So not 8 and not 10.



Mike David - 36:02

Yeah, I would stay away from the. And that's where, you know, we have to be careful on what we say, what we sell, what we, you know, describe. So yeah, I would stay away from the product. Any product details? Pretty much high level. But yeah, I think all of those numbers are so. Not six, not six. No.



Tiffanie | Project Manager - 36:23

Yeah. Okay, so we'll do one, two.



Michelle Bryant - 36:27

Well, I think we don't want to like, ex. Not explain that we have a product on the slide. Right. Otherwise people like, what are you then?



Tiffanie | Project Manager - 36:38

Oh, no, we're talking about the website, the slide. No problem.



Michelle Bryant - 36:43

Like, I think we could like, we have a. We don't need to describe what the fund is or like whatever we choose to call it.



Mike David - 36:51

Yeah. And we could also say like, you know, that just so it's clear we are selling products. I would say, you know, innovative. Innovative products. Something like that. Pretty General and then we can always run it by Vesta just to get compliance check. Yeah, I did want to mention just for next week I'm flying tonight but I only start at 10am every day for the next two weeks. And then I, I have a, a day off somewhere in there. I forget which day it is actually. But I would start at 10am so I'd be free morning of. If you want to do a 9am I know it's 6, 6am Your time, but just want to offer that for any of the days.



Michelle Bryant - 37:42

Okay, yeah, we could do that. I'm usually up just before 6 anyway. Okay.



Mike David - 37:47

If there's any prep and again, I'll. Excuse me. The, the free day is the 20th so I have all day off on the 20th and then I start the next training. So we could, we can work some things in there as well.



Michelle Bryant - 38:10

Okay. The 20th eyes my first working day back but I haven't booked anything in. I have a couple things booked in but I'm free until 10am my time and then again between 11 and 1:30 on that day if you want to set some time for that.



Mike David - 38:35

Okay. If you want. Let's see what we can squeeze in during the week.



Michelle Bryant - 38:41

And we can do it early like we can do it at your 10am too, like at this time on the 20th. So that works.



Mike David - 38:47

Okay. Yeah.



Michelle Bryant - 38:49

Okay, that works because you're still Eastern, right? In Orlando?



Tiffanie | Project Manager - 38:53

Yep.



Mike David - 38:56

Okay, so we'll have. I'll have Leia make that happen. And again if, maybe we'll just keep that as a placeholder if we don't get it all banged out during the week and throw.



Michelle Bryant - 39:14

Sounds good.



Tiffanie | Project Manager - 39:16

So Mike, next topic was Eric's plan with Norton Rose, but I think you talked about that earlier. Is there anything you want to add to that?



Mike David - 39:23

Not really. They'll be talking on Monday and hopefully we'll, they'll. They'll battle it out and best structure wins.



Tiffanie | Project Manager - 39:32

Yeah.



Michelle Bryant - 39:32

Yeah.



Tiffanie | Project Manager - 39:34

Okay. So then we received the PETRA footage from the event. So it's what I'm going to use to build out your content for here. I'll go ahead and pull it up for you guys to see. And I won't play all of it because it's very long. It's 45 minutes. But. What I'll do. Do you want me to put it on 1.5 or just let it roll as it's rolling?



Mike David - 40:16

Let it roll.



Michelle Bryant - 40:17

Yeah.



Mike David - 40:18

We don't necessarily have to watch the. I'll watch it after in full.



Michelle Bryant - 40:23

Is it on the dashboard. Tiffanie.



Tiffanie | Project Manager - 40:25

It is not yet, but it will be after this. So you guys know how this. They actually recopied because they didn't have any of the dome footage. So they actually recopied all of the footage that we sent them and redid this themselves, which is really great. And then you have the. When each of you are talking, there's different angles. They're not the best angles, but they're workable. And I can take some footage from this, but this is pretty much the angles that we're working with. And there's some of the crowd, which I don't know if I'll take because they didn't. It doesn't look

very full. There's Jared, but you. I know that we won't be using that. So those are all the angles. Yeah.



Mike David - 41:17

Huh.



Tiffanie | Project Manager - 41:19

Yeah.



Mike David - 41:20

Nothing with the. The dome in back.



Tiffanie | Project Manager - 41:30

I think the most dome is like from these. Yeah.



Mike David - 41:36

Okay,.



Tiffanie | Project Manager - 41:39

So I'll send this to both of you and what I could do because they did ask me for slides. So I'm wondering if they have. Oh, there we go. They do have some footage, I think, of the dome because some of their footage is of the slides. So I think they're asking me to input the slides in the background. I'll. I'll. I'll check it out with them. But just wanted to show that to you. And then. Oh, yeah, if you want, we can pass on to the dashboard changes that Michelle sent over, which is awesome. Thank you again for that. So did you have a look at it last night? The new dashboard?



Michelle Bryant - 42:24

Yeah.



Tiffanie | Project Manager - 42:24

Perfect. So you went through all of it, and then those are the changes. Amazing. So I'll make all of those. And then we have a really fun topic, which is your daughter, I think, in terms of content website LinkedIn, by the way. I know I skipped over it, but it's basically what we talked about earlier, what you put on your email, as well as putting some pieces of content from Tetra. And I'll come up with something fun and I'll send it to you first before ever posting anything.



Mike David - 43:04

Just quick question. On the. The video, the 45 minutes. Because they took a ton of footage, like on the after party, and they were there for the full day. Did that. That B roll footage make it in?



Tiffanie | Project Manager - 43:19

So that B roll footage was for. Apparently they had a contract with Carol and Kyle, so I can ask for that, but that's actually why they stayed. What you had was the thing itself, and that wasn't clear to me either, but Leia ended up explaining that.



Mike David - 43:37

Okay. I thought. I thought they went over and above me, too.



Michelle Bryant - 43:42

Yeah.



Tiffanie | Project Manager - 43:42

But we can if, you know, they've been really collaborative and I was. I don't know the word. A bit disappointed that

they didn't get the dome. Like, I told them that was the biggest part, and they really made it work with the footage that I gave them and stuff. So if I give them some more feedback from you saying, like, hey, you know, want some of the before and after? I'm sure we can get that as well.



Mike David - 44:06

Yeah. Okay, cool.



Michelle Bryant - 44:07

Just quick one part of. Part of the. The B roll. I think that we kind of staged a couple shots for. For. For them with, like, the mountains and the ocean in the back. Like, those would be great for, like, Mike and I talking to. I can't remember who we're talking to at the table. That just show, like. Yeah, those are, I think, would be the really great ones to have.



Tiffanie | Project Manager - 44:33

Sure. Okay. Yeah, that's great. I'll ask for those as well. Yeah, perfect. So we did number 10 and number 11. So, Michelle, you wrote us an email about your daughter, and I'd love to know more details about that and what you're thinking, what your vision is for that.



Michelle Bryant - 44:54

Yeah. And it's really just to help keep me organized because my schedule is nuts right now with. I've got two contracts and three coaching clients in addition to work and this. And so I've. I've hired them to help with the consulting contracts that I have in the past and with the current ones. And this one would just be helping with the pieces, like, getting you. Getting the pieces for presentations from. Because they. They've worked with me in the past and they understand my thinking processes and say, mom can. Like, if they can take a quick look at it and say, we need you to confirm this. So just in. It's a small way, but it would help keep me organized on this file as well.



Mike David - 45:50

Okay. Are you. Are you thinking, like, I. I guess the. The task that Tiffanie does just. Just for clarity on who's, you know, who's doing what, Some of the stuff that we. We talked about today. Does that. Would that kind of stay in Tiffany's realm as far as. Okay.



Michelle Bryant - 46:16

Yeah. And I guess, like, this is what we can. We can. I haven't even talked to them about it yet, but they basically come in where needed, and there are some things that we can pass over. It'll be one of them likely Hannah, because she's got more flexibility than Claire, especially during the school year. There are things that we can. What are the, what are the actual rules? Like the higher level things probably Tiffanie would still work on. If there's a presentation that needs to be made, that's something that Hannah can take away and do because you know, she's done that for me before when I've given her the outline and it's been really beautiful.



Michelle Bryant - 47:03

And, but the other thing is like, she doesn't have the same like level of AI expertise that Tiffanie has because like that book that you created at the very beginning, Tiffanie was beautiful. And I think what we want to show is that differentiation of like we're not just PowerPoints, we are something that's more advanced. But my idea there was like, is really just keeping me on task and reviewing and keeping up with what my pieces are for. Little Tree. Because it's. Yeah, go ahead.



Tiffanie | Project Manager - 47:46

Would she help you with the relationship management? So responding to clients, emailing them back.



Michelle Bryant - 47:53

Yeah.



Tiffanie | Project Manager - 47:54

Getting more of a relationship with them, nurturing that relationship. And I'll give you the example of forget who I sent over to you this week. I forget their name.



Michelle Bryant - 48:07

Yeah. She's from a Fireweed institute.



Tiffanie | Project Manager - 48:10

Yes. So I have an extensive background with client nurturing and if it's just assistance talking to the client, there's no love, there's no connection, it's not the right way, you know, whereas if the email is coming from you with connecting and saying we'd love to meet with you, what do you need, you know, like doing of a needs analysis before a meeting. I just feel like that's more intentional and I know how busy you are and how it's just them. I hate to say this word result because I know it's not a, a great word, but I just feel like it would be more intentional if there's like a little bit more effort in like the relationship part. Is that something she could help you with or would you still like that to be through the system?



Michelle Bryant - 48:58

Well, she, she knows how important relationships are to me and she knows it's not just an email and so yeah, she could help with that. And, and this is like, this is a discussion for us to have and that's why I posted as a question because I do need help and on my end for even just reviewing. These are the emails that came through today. These are the things that you need to review. So if you're working on a presentation, Tiffanie and I need to review it sometimes it could get overlooked in. Whereas I will have them go through my email inbox and say these are the things you need to do today. I've actually hired someone else to help me with that, like to systematize that so it's not related to manual look through, especially now that things are getting busier.



Michelle Bryant - 49:53

But I need that. I can't just work through a system. I need that kind of assistance. Kind of like how you are with Mike, that's not so much strategy. But here's what you have today. These are the things, these are decisions that you need to be making on this. So those are kind of media, small to medium level pieces of work that they would be assisting on. Yeah, the majority of the work right now is like for me is. It's all, it's all in my head. It's all like, it's all based on my experience and nobody knows me better than my daughter and how I like to work and what's important to me and what needs to be conveyed in something and how it needs to be done. So that's why I was thinking I just need a little bit of help here.



Mike David - 50:51

Yeah, I think it's a great idea how. I think, you know, the more we, the more clients we take on, for sure the tasks will grow, the responsibilities will grow.



Tiffanie | Project Manager - 51:06

So.



Mike David - 51:06

Yeah, I guess we'll see. Like what I like I'd like to show you the AIOS system at the same time and like, because we need a 360 view on all the tasks and responsibilities that we have today, medium term and long term. So I think, you know, just having everything in line with that makes, makes a lot of sense. So.



Michelle Bryant - 51:28

Yeah.



Tiffanie | Project Manager - 51:29

And if you wanted to talk to your daughter about, you know, there's so much opportunity in the connections and the relationships that you already have. And I know because you're working more than full time, it's a lot to go and create a list of, to call and talk about and nurture and reach out to. And that's a huge value to little Tree capital. Because that is again like I'm trying so hard not to speak in my like CEO terminology.



Michelle Bryant - 52:02

You know, I totally understand. I mean it, that's what I do, like the relationship and that's why I have built these relationships because I fully understand that at the indigenous level.



Tiffanie | Project Manager - 52:12

So that's it, you don't need to.



Michelle Bryant - 52:14

Explain it to me.



Tiffanie | Project Manager - 52:16

Yeah. And if she's there to help with that, like I think and I'm, I'm just putting it out there. I'm sure Mike would agree, like that is A, A really big part of this company, you know, so in terms of the structure of it, you asked in your email what is a fair compensation for her and when that ticker starts, essentially, I know that right now my time is not being counted. It's part of Mike's contribution to the company. Do you both want to talk about what that looks like? And if that is something in the future, does it start sooner? Like if we can get some clarity on your. Both of your vision for that?



Michelle Bryant - 52:54

Yeah, go ahead, Mike.



Mike David - 52:56

Well, I would start with just, you.



Michelle Bryant - 52:58

Know,.



Mike David - 53:01

Obviously when starting off, you know, an endeavor, pre revenue. On top of that, we want to be as lean as possible. We're fortunate to have Tiffanie and Leia already on the payroll. That way we could, you know, I basically use them fractionally, so that kind of just keeps, you know, expenses low and things like that. So I, I always kind of keep that in mind going forward.



Tiffanie | Project Manager - 53:32

Do you want to start when the revenue is coming in, essentially? Is that your vision for taking on a new support in terms of a. Like when my time starts being added to the company? When Michelle's daughter's time starts being added to the company?



Mike David - 53:49

Well, it sounds like there's a, A need today for extra support.



Michelle Bryant - 53:56

And part of it, I agree with you, Mike. Like her, it wouldn't be like you're paying for everything that she does or Little Tree would be paying for everything she does. For me with the other things, it would be fractional as well because they are on other projects that I'm working on that are getting paid out of that project. So it would be just the time that she's working on Little Tree. For me and Tiffanie, I wasn't. I was in the dashboard, it showed that your time and Leia's time would be reimbursed once there were funds in Little Tree. And that's why I said, like, if my daughter comes on, we. I'm paying her, but just keeping track of that time that she's working because the other piece of.



Michelle Bryant - 54:41

And the other piece that I thought she could work on too was gathering their research on the nations that we are working with in the background so that we can further customize our presentations to whoever it is we're presenting to.



Mike David - 55:04

How open are you to really making this an enabled by AI? Because, because we notice obviously we're using more and more AI and the, the need for verification. Human in the loop. Verification is super important. Right. So, yeah, I mean, I, I kind of see a hybrid of sorts. Does she, does she work with AI now? Is she open to kind of learning it?



Michelle Bryant - 55:38

Oh, yeah, for sure. Yeah, for sure. And yeah, I think. And like I said previously, like, I, I love working with AI, but I also know when we're working with nations, we have to be really careful with how much AI we're showing them because there's sensitivities there, especially with water consumption and also content ensuring that there is that verification there.



Mike David - 56:10

Yep, verification. And human in the loop is. Is, I think, more important than ever. And especially human. Human taste, to your point. And you know, making sure that it's aligned is the other huge part of it. Of course. So. Yeah, yeah.



Tiffanie | Project Manager - 56:28

And we haven't talked about it yet and it is in the dashboard. You're right, Michelle, because we talked about it as a potential for the future. We didn't really set a start time to when I would start counting time or Leia would start counting time right now because we're pre launch. This is Mike's contribution. Right. But once we're launched and have CL and there's the fund set up, then he was thinking then would be allocated. If you're still on the same page with that with your daughter as well, he gives enough time to also create kind of like a plan for her, a role and a responsibility. What will that look like per week or per month? What am I doing? What is she doing and what results are we getting from that?



Tiffanie | Project Manager - 57:15

If that's what you're both worth saying, or if Michelle, you're saying, I'd like to start next week, let's talk about that. You know, that's just where I'm not sure what, in terms of timeline, what you both want.



Michelle Bryant - 57:29

Yeah, I mean, it's. I mean, if they're all of the things that need to happen. Tiffanie, if you're willing to do that and not pass anything over to me except verification of the presentation before anything gets printed, then we can start her later when we're a little bit more settled and then I'll just have her do a little bit more in my other projects to free up some of my time.



Tiffanie | Project Manager - 58:02

Is. And when it comes to the, you know, let's say after meeting with the council, is that still something you're. You're responsible for that relationship and nurturing it and continuing that. You know, I feel like that's such a big piece of. Of this company's the heart of it, in a way. Are you still good with that?



Michelle Bryant - 58:30

Yeah. There's still. I'll still do the communication following the following. The meetings for sure.



Tiffanie | Project Manager - 58:35

Great. And then setting up for like you've been doing, you know, the 28th, you have the other meeting, you can send me a text and say, book this. Either book a venue or book a calendar, invite or anything that you need. In terms of the tasks, you can go ahead and put it straight into the dashboard and I'll get that little message saying, hey, Michelle needs this. When it comes to the actual communication with that person, that stays kind of like in your circle. And anything to do with. With the tasks related to that, you can pass on to me. Right?



Michelle Bryant - 59:09

Sure. Yeah.



Tiffanie | Project Manager - 59:11

Okay. That's super clear, I think for me. Was there anything else with that you wanted to talk about, Michelle? You mentioned business expenses. What were you thinking for that?



Michelle Bryant - 59:29

Well, just anything that takes us is an expense related to. Related to doing our meetings and presentations.



Tiffanie | Project Manager - 59:39

Yeah, definitely. What would be an example of something that's coming up that would be considered an expense that you would.



Michelle Bryant - 59:51

Yeah.



Tiffanie | Project Manager - 59:52

That you would have to take on. Mike is very comfortable, by the way. If there's any kind of business expense, he's very comfortable taking that. I. I hate talking for you, Mike, but I know that you want to provide that support, you know, so.



Mike David - 01:00:08

Yeah, no, it's. You're in line.



Michelle Bryant - 01:00:11

Yeah, no, like it would just be like whatever. Whatever it would take to nurture that relationship. Like if I have to go out for lunch for coffee, like those pieces would not be. Would be covered by.



Tiffanie | Project Manager - 01:00:26

Of course.



Michelle Bryant - 01:00:27

And covered later. Like when there's revenue in. In the business. Right. But also tracked in the same way that expenses are tracked in the dashboard.



Tiffanie | Project Manager - 01:00:37

100 And I hope those happen a lot. Those are, you know, Mike talks about them often. You know, slow lunches, slow dinners. And that relationship is over food and over connection. So that's definitely. Totally makes sense.



Mike David - 01:00:53

That means we're. Things are. Things are rolling. Right.



Tiffanie | Project Manager - 01:00:59

Perfect. Okay, so then if I go back to the dashboard, we have a end of week report that is automatically generated for both of you. It'll be Friday at 5pm our time. So 2pm your time. And I'll send that to both of you. In that report, there will be the Fireflies meeting links, all the tasks that were accomplished that week. So you can really have like a visual of it. And there'll also be a plan for next week. So that's something that, in case you don't want to look at the dashboard every week, it's something that you'll have in Imessage for you both to see. I think the last part was the book writing. Unless. Oh, sorry. Note the shareholder agreement. I'm sorry to forget about that. That's a big piece. With your approval this is what I would like to send to Eric.



Tiffanie | Project Manager - 01:01:55

So it obviously starts with our values. It talks about the partnership at a glance. So 5050 sharing ownership voice and what we earn equally. 100% Indigenous forever. The co founding partners. It's Canada wide guided by BC law I think is what we said in the meeting. But again if Eric says you know anything different he'll let you know. The book is a separate thing. So part. It's part of Little Tree Capital. But it's. Oh, I thought we said it was separate.



Michelle Bryant - 01:02:29

I thought we did.



Tiffanie | Project Manager - 01:02:30

I'll change this. I'm pretty sure we said that it was separate. It was a living agreement like you guys said. You want to meet yearly and discuss it. If there's any amendment to make, you'll make it. Then we have Michelle's information. Then we have the team's. Time is honored. So this is the hours that Tiffanie and Leia give are written down and paid back by Little Tree over time. This if you want I can change this language so that this is not in the shareholder agreement because we haven't decided when that officially starts. Right. From what I understand today.



Michelle Bryant - 01:03:15

Yeah. Typically those that things as employees don't go in shareholder agreements.



Tiffanie | Project Manager - 01:03:21

Yeah, yeah, I agree. I agree. Okay. And then. Michelle open. So we didn't want to put this into the actual what we send Eric. So I will remove this part as well. How we decide together is everything 5050 rooted in our value. Use

first. I think what I'll do is I'll simplify this for Eric. Make it like a one pager. That way it's not over complicated. When you have disagreements it's the cooling off period that we talked about. And then it's you bring on an indigenous elder or advisor that you both agree on which is beautiful. You're choosing this over the buyout clause. If one of us steps away, the other has the first chance to continue generational wealth. A share can pass to a family member like Michelle's daughters but only with the other partner's blessing. Same values and purpose.



Tiffanie | Project Manager - 01:04:24

This will be a tiny little clause.



Mike David - 01:04:30

Michelle, would you want something like a. A non compete or something?



Tiffanie | Project Manager - 01:04:35

I think that's somewhere.



Mike David - 01:04:39

We may have. We may have touched on it but I just want to make sure.



Michelle Bryant - 01:04:43

Definitely. We can put that in there.



Tiffanie | Project Manager - 01:04:50

Yeah.



Michelle Bryant - 01:04:51

The thing we talked about last time that, you know, whatever comes that could be integrated into Little Tree Capital, that we agreed to integrate it into. Little Tree Capital.



Tiffanie | Project Manager - 01:05:04

Writes any of the financial. Yeah, yeah. Okay, well, now that I see this in front of me, I'll just make a super simplified, like two page version if it's okay with you guys.



Michelle Bryant - 01:05:18

Yeah. And just a question because like a shareholders agreement is when you have a corporation and it's very colonial. So I put in the email attachment that I sent that, you know, maybe a founder's charter, we call it.



Tiffanie | Project Manager - 01:05:31

Oh, I love that. And you were actually. Did you. Were you gonna send me something that I sent?



Michelle Bryant - 01:05:38

Yeah, I sent in the attachment that I sent last night. I put in there out a bunch of things at the very beginning. And so just a couple things about ownership.



Tiffanie | Project Manager - 01:05:53

I love. Look at this. Little Tree Capital becomes the blackrock of indigenous finance. It gives me chills. Love that. Yeah.



Mike David - 01:06:03

Apologies. The document. The document wasn't loading up for me, so I didn't get a chance to look at this part.



Tiffanie | Project Manager - 01:06:10

I love this. So I'll write a founder's charter and it'll start like this investment philosophy becomes the lens of every future fund, investment, partnership and client relationship. We believe wealth is more than financial return. Wealth is the capacity of a nation to care for its people, protect its land, preserve its language. This is beautiful. Could I send this as you wrote it, Michelle, with this?



Michelle Bryant - 01:06:33

Yeah, absolutely.



Tiffanie | Project Manager - 01:06:35

Oh, I love this. So Mike and Michelle, would you like to go through this together on this call?



Michelle Bryant - 01:06:43

Yeah, we can, I mean, we can do that. I basically just take a quick, I took. Not a quick look. I looked in depth at the, the dashboard and I'm like, okay, we could indigenize this a little bit more in these areas. And so that's what this document is about, is ensuring that it's indigenous voice, indigenous values in not creating. Because we're. Our whole value add is that we are indigenous. And so when we apply colonial language and colonial structures into indigenous, it's not indigenous anymore more. And so there are some things that have to be that way, but there are other things that we can make very unique and very different. And that's where this. I just started writing notes as I was going through the document and what was coming to mind.



Mike David - 01:07:39

That's great.



Tiffanie | Project Manager - 01:07:40

Yeah, yeah. Really, really great. So this is the roles and responsibilities. So there's Michelle on the left, Mike on the right. You both share executive. When it comes to Michelle, it's nation relationships, capital development, strategic partnerships, brand and Vision, government relations, indigenous governance, executive client relationships and investment strategy. On Mike's side, it's executive leadership, investment strategy, fund architecture, capital markets, financial performance, risk management, financial innovation, brand and vision. Love that. Responsible for. So, Michelle, executive strategy, nation partnerships, capital development, co leading, the vision, strategy and

direction of Little True capital. Building, trust relationships with indigenous nations. Leading capital development, investor relationships, co leading, presentation, investment discussions, advising nations on indigenous wealth strategies, guiding governance, partnership and cultural integrity. Representing Little Tree Capital publicly, joint approval of all strategic decisions. Beautiful. Co leading as well. Designing and overseeing fund architecture. Yes.



Tiffanie | Project Manager - 01:08:45

Investment strategy and portfolio operations, oversight, capital deployment and financial performance, entity structure, governance, risk management, joint approval of strategic decisions, supporting the presentations, leading relationships with investment partners and advisors. This is perfect. This is beautiful. Public facing, we say indigenous governance, nation partnerships, capital development, executive leadership. And on Mike's side, it's investment strategy, fund architecture, capital management. I think this is. This is perfect. Would you agree, Mike?



Mike David - 01:09:19

Yeah, it's great.



Michelle Bryant - 01:09:20

Yeah.



Tiffanie | Project Manager - 01:09:21

Jared, do we want him in the. In the. Do you want him in the. I'm sorry, in the Founders charter.



Michelle Bryant - 01:09:31

I don't think so.



Tiffanie | Project Manager - 01:09:33

Okay, got it. I hear you. So we'll leave the rest out. Sequence needs to change. Nation discovery. Mike and Michelle. Vision. Oh, do you mean there is no milestones?



Michelle Bryant - 01:09:48

No, there's a piece under. No, under sequencing. It was like in white text, so you can barely see it. And I can't remember what that was under. It wasn't one of the tabs that said sequencing.



Tiffanie | Project Manager - 01:10:03

I'll find it. I'll find it. I'll make that change.



Michelle Bryant - 01:10:06

So I'll be right back. Just one minute.



Tiffanie | Project Manager - 01:10:11

Vision conversation. Strategic assessment, investment strategy. Jared joins for securities discussion, Commitment, onboarding, founding nation, expression of interest. So just so that I'm clear, Michelle, it ends. Your agreement ends. It's just basically one, two pages, right? The Founders charter.



Michelle Bryant - 01:10:30

Yeah, and the charter. The charter would include those topics in it, the values, the principles. And I was kind of all over the place at the very end of the document. Is it at the end? Not before the presentation? Yeah. And so when we're building like, we can call it the Little Tree Capital Sacred agreement. Instead of using like mission vision. Like what? We carry the future. We are bringing our teachings. And so this is where we use indigenous language as typical agreement language.



Tiffanie | Project Manager - 01:11:06

Yeah, yeah.



Michelle Bryant - 01:11:08

The definitions, if we need to, we can put like. What does that mean? And that's the. Like, that's the mission. Right.



Tiffanie | Project Manager - 01:11:16

It would define. Okay, so then what I'm doing is a combination of this document with this language and then if I understand and please tell me if I'm wrong.



Mike David - 01:11:26

And.



Tiffanie | Project Manager - 01:11:27

But if I understand, we are filling in this with the legal language. That is the. That is in this. Correct? Yeah, yeah, perfect. Okay, that's very clear. Very clear to me. I love that language so much more too. Thank you for putting the time to give me that direction. I appreciate that. Okay, beautiful. So then that's what I'll do to send it over to Eric. He's gonna speak with Barry anyways next week to see what the actual entity is. Like you said, it's not a. Might not be a ink or any kind of thing like that. So it won't be a shareholders agreement anyways. Founders charter. Beautiful. Okay. Is there anything else that you wanted? I know you put some changes here which is perfect. I'll change the date in the task. It said I would hire. No, that's.



Michelle Bryant - 01:12:35

It's.



Tiffanie | Project Manager - 01:12:35

Oh, were thinking of that for the future. That was for the future of someone who's like, yeah, but I'll. I'll remove that.



Michelle Bryant - 01:12:45

Oh yeah. I remember when were talking about so we wouldn't have to have Jared all the time. Time.



Tiffanie | Project Manager - 01:12:49

Yeah. And that is like, you know, the. A plan for the future.



Michelle Bryant - 01:12:55

Okay.



Tiffanie | Project Manager - 01:12:55

Okay. I think that pretty much clarifies all of that. So Mike, just to give you a little summary. Michelle basically gave me the framework for the founders charter. She wrote all the language in it, and all we're going to do is fill in the legal parts in the middle. All the rest is written and she even has the. Instead of mission. What are we here to carry instead of vision? The future we're building. Yeah, really.



Michelle Bryant - 01:13:23

Great.



Tiffanie | Project Manager - 01:13:23

Love that. So would you like to speak about the book writing now and what the plan is? Because I think you're meeting with Max, right? Oh no, sorry. Yeah, no, wrong. Wrong project. Sorry about that.



Mike David - 01:13:41

Yeah, I mean we have about 40 minutes up.



Michelle Bryant - 01:13:45

Yeah, yeah, actually I have a stop at 8:45. I have a last minute meeting request yesterday that I needed to take at 8:45.



Mike David - 01:13:53

Yeah, so we'll probably. If, if you want, Michelle, we can just go through our regular kind of.



Tiffanie | Project Manager - 01:14:02

Questions, leave that to you, if that's okay, and get working on some other things. Michelle, there's something that I wanted to show you that I thought about last time were together. There's something that you mentioned about real estate brokers and how their values are based on transactions. And I, I really do get that. Especially if you go to my LinkedIn and you see like all the transactional related language that I have here. And I, I want to focus one particular part. By the way, Mike is like, the best friend I've ever had. I had a really terrible interview on Today's Entrepreneur on, like, a big radio station here. And he actually stayed. It was far. And listened to, like, every single word of it. And I was so nervous.



Mike David - 01:14:51

It was, it was good, by the way. Don't.



Tiffanie | Project Manager - 01:14:53

It was not, so don't play it. I. I know if you look at this and you're always looking at, like this, but this is what I really want to focus on, what I wanted to share with you. I was the CEO of a real estate agency for four years and two years into it, the brokers got together and they gave me the award that matters the most out of anything I've ever had in my life. And it was the heart of the company award because my role was really like, to meet each of them, coach all of them on how to build a legacy and live their life by design. It wasn't like, how many sales can you get? How many clients can you. You get? It's, who do you want to become?



Tiffanie | Project Manager - 01:15:33

Who do you want to serve and what impact do you want to leave? So this is really like my values, even though if you look me up on social media, it's not what I am. I promise you. And I just want to.



Michelle Bryant - 01:15:46

Yeah.



Tiffanie | Project Manager - 01:15:47

Share this with you so that you know where my heart's at in all of this.



Michelle Bryant - 01:15:51

And I hope. Yeah. Thank you for sharing that with me. And I really hope I didn't come across as like saying you, Tiffanie, because I don't see you as that. That at all. And I've. I've had not great experiences with unethical real estate.



Tiffanie | Project Manager - 01:16:07

People trust me.



Michelle Bryant - 01:16:11

And so on the sale of my house, I actually called a friend who was a real estate agent, who used to be a real estate agent, and Prince Rupert, who now is in Cologne. I'm like, I don't care who. Who is my sale agent in Prince Rupert, but you are going to be my representing me. Because he's like you. His heart is in the right place. He knows where I'm coming from. And that's not always the case, you know, in any field. But, yeah, I don't want you to think that I think that you're transactional because I, I don't.



Tiffanie | Project Manager - 01:16:45

No, no, I'm, I'm glad. And to your point, that's actually what made me exit the industry. I had an offer for 250,000 to work. Work at a competing agency on top of bonuses. And for me, it was a no brainer to work with Mike because the values and what I want to build, he lives them. Not only speaks of them, he lives them. And my industry is not that. You know, the majority is not that. So I'm very grateful again to be with you. Oh, hi.



Michelle Bryant - 01:17:20

I will click on.



Tiffanie | Project Manager - 01:17:22

So Mike, I'll let you guys go and I'll remove my fireflies because your fireflies is in here. I'll transfer ownership to you so that I can see you back out and you can boot my fireflies out because now you're the host. Michelle, I will see you in two weeks, but we'll keep in contact for sure by email. And I'll get all those tasks done. And if there's anything that comes up, feel free to use the dashboard. It works, it lives, it breathes this. And I'll know what you're adding to it as we go.



Michelle Bryant - 01:17:51

Okay, great. Thanks, Tiffanie.



Tiffanie | Project Manager - 01:17:52

Bye, guys.



Mike David - 01:17:53

Bye.