



Mike David - 00:00

It.



Michelle Bryant - 01:03

Hey, Mike, I'm not sure. Camera here maybe?



Mike David - 01:14

There we go. There we go. How are you?



Michelle Bryant - 01:18

Good. How are you?



Mike David - 01:21

Overall? Great. I. I think I have a bit of a chest cold creeping in here. I think every time I travel, I. I get something. It's. It's pretty. It's pretty bad.



Michelle Bryant - 01:33

Yeah. Well, those planes are nasty.



Mike David - 01:36

Yeah. Yeah. Seriously.



Michelle Bryant - 01:39

How are you still in la? Are you back in Metro?



Mike David - 01:43

I am, yeah. I'm still in la. Yeah. The. The beginning. Begin.



Michelle Bryant - 01:47

Sorry.



Mike David - 01:48

Beginning of the week just started off so productive. I was. I was coming down here to the lobby, which is just beautiful. I'll show you on there.



Michelle Bryant - 01:58

Oh yeah, that's really nice.



Mike David - 02:01

Yeah. So first thing in the morning, the coffee shop opens at 7. I just start hammering around. I. Hammering out some projects and stuff like that. So I was thinking what if I just stay here for like a month and just, you know, build out a bunch of things and then. Because I feel like when I go back, you know, it's just like sucked into all of the awesome projects and stuff. But, you know, I. I feel like I have to context switch often throughout the day and stuff. So. So yeah, who knows? Maybe I'll say the plan is to go back Saturday, though. I'll probably stay with that. But it was tempting to think about staying for a little while longer.



Michelle Bryant - 02:51

Yeah. Well, especially in a place where you're feeling productive and you're feeling. I mean, you're going back to still kind of winter and you're in a really nice sunny area.



Mike David - 03:01

Yes. Yeah, there's. There's always that as well.



Michelle Bryant - 03:04

Yeah. I know for me, anytime the sun is shining, I'm way more productive than when it's gross and gray out.



Mike David - 03:12

It's. It's night and day. It's really. Is that.



Michelle Bryant - 03:15

Yeah.



Mike David - 03:20

So, yeah, just. Just one note on the meeting yesterday. I was wondering, did you want to have that meeting with George? I still kind of feel like I would have been a little unprepared for that call yesterday. So I just wanted to. Us first. For first us to connect and just make sure we're on the same page and maybe have one or two other conversations. But I. At the same time, I don't want to delay it more than it has to. So just wondering if you heard back from George. Did you still want to have that conversation?



Michelle Bryant - 03:57

I had a brief conversation with George. I don't think it fully understood. So I'll just tell you a little bit about George. George is like, bam, bam, bam. Like if you're not like 100,000% prepared. He's like, so I was I prepared. And I'm like, this is what we're doing. I gave it to him in like a two minute kind of. This is what we're looking to do. George is not like he did. He worked for Merrill Lynch and he does like, that's his early life. And so his comment was, he's like, he

thought were the ones picking stocks. And I'm like, no, George, we're not. Like we have someone doing that and.



Mike David - 04:43

Right.



Michelle Bryant - 04:43

It's, it's really like a risk free opportunity to grow wealth. And he's like, that's not where the money is. The money is where like in the capital. I'm like, yeah, yes, it is.



Mike David - 04:55

Right.



Michelle Bryant - 04:56

And so he went off on that tangent and then we got talking about the Sanhak project and I said, well, let me introduce you to Mindy and her team over at Sanhak, because I think that would be a good partnership for George and his team. But he didn't. Well, he did give, he basically, he gave some. Kind of similar to what I sent over, what chat spit out in terms of the. And I think they're. We're doing it. We might, we might be saying the same thing, Mike, in a little bit different way with a slight difference. And so the overall GP is 100 ours, but we have to determine what the split in the LP is. Right. And talking to Jarrett, he feels fine.



Michelle Bryant - 05:51

I think what we just need to do is we need to present what we're willing to, what that split should look like and then hear the response, right. Whether it's, whether if it's, you know, a 60, 40, a 70, 30, whatever you and I feel. And then we give our rationale for it. Because at the end of the day, Jared is right. We, if we lock ourselves into that partnership and the way we structure it with the, with Lee, the lawyers is you and I own the entity, but the partners, I don't even know what's called the partnership. Right. It's 30. Like, let's say it's 70. 30. 70% goes to the owners and the 30% go to the fund managers.



Michelle Bryant - 06:58

And so it's, and this is where I don't understand the legal aspects of it because we don't want to get locked into the same managers if things start to go south. Right. And that's what George was saying too is you can switch in and out your fund managers as you wish. So the most important thing I think what I'm hearing is the ownership of Little Tree Capital GP is more important than the lp. And we just need to decide the economic relationship in the lp.



Mike David - 07:44

Right. So, okay, that. Yeah, definitely thinking in terms of that. And the idea just came up if we're gonna take that approach, would it make sense to almost do it deal by deal? Because, like, there may be somewhere, you know, just because of your relationship, we have a conversation, we present, you know, the package that will be, you know, created. And every deal might be very different. Right. We may need to bring in more resources than others. So it makes sense. Like it's almost like on a performance or deal. Relationship versus like a locked in 70, 30, let's say, or yeah, 85, 15 or. Because, you know, if Jared has to come and fly in once and that's just like the thing that kicks it over the. So, yeah, I'm wondering if that kind of, that would make sense also. Deal.



Mike David - 09:02

Deal per deal on a deal basis or performance, which is kind of like linked to how much they contributed to closing that deal. And I think we do need to, you know, just ask the question, like, what is happening after the 8%. Right. Is if Vesta, for example, is making 15% after kind of locking in, you know, is there anything. Are they being compensated on that side, therefore? They don't necessarily. We don't have to, you know, think in terms of. Like, let's into 2% in the 6% product. Should we figure that Vesta is going to make theirs on the other side of that 8%? I guess is what I mean. So. Yeah, maybe just. It'll be a simple question. I, I know. I think we've talked about it in one way or another way.



Mike David - 10:18

You said like, we're basically foregoing that growth on top of 8%. So, you know, I'm sure that's good. He's gonna bring it there. But that also means that there is compensation other than the 2%. Right.



Michelle Bryant - 10:36

So, yeah, so yeah, I think. And understanding who gets that compensation, is it.



Mike David - 10:43

Exactly. Yeah.

Michelle Bryant - 10:44



Or is it something somewhere else? And I think what would help Jared maybe is just asking that question in an email and then we can, like here's the question that we want to talk about on our call.



Mike David - 11:04

Yeah, yeah. Set the frame before. Yeah, I agree.



Michelle Bryant - 11:07

Yeah. So we can get that information before we like f. Finalize the structure. But I think the, the GP can start because we are pretty confident on that one. And the tax questions that we have, they can answer Before Norton Rose does any of the other stuff. Yeah. And I guess like the other piece is like clarity on. Clarity on. Not the where is Vesta. Like how are they benefiting? Also the tax structure and oh, there's one more thing and now I forgot. I guess really. If we're kind of wondering what the roles and responsibilities are, do we then outline roles and responsibilities? Because that kind of gives a clearer picture of what everyone is doing and bringing. I guess.



Mike David - 12:28

Yeah, yeah. I think that's where Tiffany was kind of taking the conversation last time. I just to get full. Because yeah. If we, if we lock up 50% of them like you know, and there's going to be. Yeah, well we already feel. No. From the feedback we've gotten like that will quickly get out of whack. I, I think. Right. Especially if we're hitting the.



Michelle Bryant - 13:05

Yeah.



Mike David - 13:06

Hitting the payment and having conversations. So.



Michelle Bryant - 13:09

Yeah. Yeah. And then. Yeah. Because just understand and I hear what you're saying about maybe it's per deal that comes in that could get messy. But I mean we don't know what we don't know. And then it's such a hard question. How do you structure stress ball?



Mike David - 13:39

Yeah.



Michelle Bryant - 13:40

This is where I get caught. I'm gonna like, this is where I get caught is like, okay, this is a great idea. I'm great at the higher level thinking. But then as we get down I'm like, oh yeah. And what about this and what about that?



Mike David - 13:53

Yeah.



Michelle Bryant - 13:53

And I'm like, can someone else make the decision?



Mike David - 13:58

Right. Right. Yeah. Okay. Yeah, I think that's a great idea. I think we can prep an email and just, you know, explore a few things, say what's on our mind. I'm sure we could kind of do some work, you know, through email and then once we're getting on a call where it's like really framed. We know what it is because it's, if it's open ended then it's.



Michelle Bryant - 14:30

Yeah.



Mike David - 14:30

Well you make an offer and you make an offer.



Michelle Bryant - 14:33

No really specific like let's get this first email answered. Once we get the response to that email, then we send like this is what we're thinking for the structure of the lp, identifying that we want, we as the owners want the option of selecting who the fund manager is later on because that protects the risk of something just really going sideways, which is unlikely. But you just never know. Right. You need to project yourself against that. And because we either need Jared or JF to be able to sign someone on. Like, because we can't.



Michelle Bryant - 15:20

We can say this is what the product we have, but the legalities of who has to be in the room when the agreement, even if it's a verbal agreement is made, like can we do a verbal agreement with just you and I or can or do they have to be physically present in that sense or is it just when something is like signed. That's where we need clarity too.



Mike David - 15:49

And, and just so I understand what you're saying verbal, you're saying from the bank council or the trust.



Michelle Bryant - 16:00

Yeah. Agreeing to invest because in the last call they were talking about like legally there has to be a licensed person when you're like selling the product.



Mike David - 16:14

Right.

Michelle Bryant - 16:15



So when does that licensed person have to be interjected? Is it in the initial conversations when we're talking about the product? Like does one of them have to be at every conversation? That's what we need to understand as well.



Mike David - 16:28

Right? Yeah, I think those will. I, I'm. I can definitely get the same as you where we get into the weeds and then it's just like it just the ceilings of, ceiling of complexity goes way up and then it's like kind of paralysis by analysis. Right?



Michelle Bryant - 16:48

Yeah.



Mike David - 16:49

So yeah, we don't need to get in that. So, so let's. Yeah, I think sending the email. Well to both of them, I, I'll finalize the Norton emails today as well and we'll keep the ball rolling with JF in charge of that. So I think we. The question in my mind, and again this is like a weeds in the weeds question is like should we lead with an offer and then see what they say or just kind of saying like this is our criteria. This is kind of what we led with last time, albeit it was a little. We beat around the butcher a little bit, but I did at least. So I think, you know, starting with our criteria, say what do we want? We want optionality. We don't want to get locked in.



Mike David - 17:50

Let's think in terms of either performance based or a year term and see how it is with you know, renewal option. Just as many options as they can give us or talk about, you know, a few options and just, yeah, take it from there that at least you know, the ball is in their court. I've been thinking in terms of what JF said when were having. The dinner in Montreal when you're in town and where he mentioned when he was Talking about investing with BlackRock, typically the performance fee is 70% to the referral and it only goes up as the amount goes up. Right. So he said we could probably get 85%. So I think that's where my new kind of mental anchor is starting with, you know, a 15%, 85 for us, 15 for, you know, for them essentially for.



Mike David - 19:06

And then still kind of have like some criteria for, you know, helping us close deals, you know, if there's any bringing in other resources like BlackRock and whatnot. I, I, yeah, I, I still do think that they should, or we should get clear on roles like exactly that you said. So I think if you're okay with that, starting at that level and talking about like what

Michelle Bryant-...

would the near term look like? Let's, let's try this out for a year and the option to renew or you know, negotiate after that as the amount goes up even, I think, you know, But I think to give maybe some security also on their side like a year term. That way we don't have, we have some stability for a little while.

**Mike David - 20:12**

It's, it's very clear for the first year and it gives us maybe an option to renew in a year and then we'll see where we're at. If you're okay with that, I can spin up an email.

**Michelle Bryant - 20:26**

Yeah.

**Mike David - 20:27**

And just kind of get the conversation started.

**Michelle Bryant - 20:30**

Yeah, no, that's okay with me for sure. It might be helpful for you and I and Tiffany to get on a call just to kind of get the, what she got from the last meeting, the roles from like just pull it out of Fireflies, what those are and have a quick look at those.

**Mike David - 20:57**

Yep.

**Michelle Bryant - 20:58**

We don't have to, we can do that in parallel. You can get the email sent out and then we can have that discussion with the three of us.

Mike David - 21:06



Y.



Michelle Bryant - 21:07

Because I think it's helpful just to kind of talk it through. I liked where she was going with that and I think it's going to help us move this forward a little bit.



Mike David - 21:17

Yeah, yeah, absolutely. I'll get that in motion right now.



Michelle Bryant - 21:24

All and today I've cleared my calendar because I was going to go to the B.C. AFN, but the weather is terrible here in Vancouver. It's raining really like really bad. Like lots of rain and the drivers are terrible here. So they do have a zoom link. So I'm just going to do it via zoom.



Mike David - 21:50

Oh, that's cool.



Michelle Bryant - 21:52

And not all of the sessions are great. It's actually the BC AFN Economic Development Forum.



Mike David - 22:01

Okay, nice.



Michelle Bryant - 22:02

Yeah, very cool.



Mike David - 22:04

And that's happening today and this week.



Michelle Bryant - 22:08

Today. Yeah, yesterday. And I was busy at work yesterday, so I couldn't attend anything. But there's a couple sessions today that I would like to zoom in on.



Mike David - 22:19

Cool. Okay, so I'm gonna. Okay, so I'm sending the message to Tiffany right now. Gonna get an email to Norton and to JFN Jared today. And I'll. I'll send over the. Send over the. Bring the. The draft to you before I send it just to have you set up. Okay, so. So I. I'll share my screen. I loaded up the. The cloud and if you wanted to just. Interview essentially the. The questions that as the. The conversation started.



Michelle Bryant - 23:22

Starting point, for sure. Yeah. I kind of liked how. I liked how this kind of framed it and.



Mike David - 23:33

Yeah. Yeah, it was very good. Do you want to just kind of go through each one and just like, this is a topic for discussion?



Michelle Bryant - 23:42

Yeah, let's do that. Did you like the name? The economic disruption?



Mike David - 23:49

Yes, absolutely. Yeah, I. Very much so. Wealth is not betrayal. There's a couple, like, really, like, key. Yeah. Terms and. And sayings that I just. I think it really, like, stirs up. Stirs up emotion, which I think is good.



Michelle Bryant - 24:14

Yeah. Yeah.



Mike David - 24:16

So what would you say is your personal relationship to. To wealth when you were growing up?



Michelle Bryant - 24:25

My personal relationship to wealth as I was growing up, it was always a wealth in relation to money. So talk about that first. It was always a. It was a tension because there was never enough. There was always, we can do this or we can do that, but we can never do both. And, you know, credit was a big conversation in our house. I would hear my mom talk about, like, my visa is like, maxed out and. But because she had to pay for food. And so what I took away from that was. There was just what I personally took away from that is like, don't ask mom for anything because she doesn't have anything to give. And so that meant when my friends were doing things, I wouldn't even ask because it. I just saw how much stress money created with her.



Michelle Bryant - 25:41

So anything that I did do. My grandparents also didn't have a lot of money. My grandfather was an entrepreneur. Like, he was a logger. And then he opened his own booming business, Log Boom. And so I would see, like, it was a really interesting relationship that I developed there with. With my grandparents because they lived in. On the reserve and they. He would do his business and he would. I'd watch him, like, with his checkbooks, paying his Company bills and. And then they'd go to Prince Rupert to the bank, and he would cash his checks from his. The. The logging company that they gave him, and he would give the majority of it, and it was all cash. They did everything in cash. He give the majority of it to my grandmother, and then he'd keep like \$50 or \$100.

Michelle Bryant - 26:40



And I watched this go on and on. And. And then once I, I. When I got older, I'm like, grandpa, like, how can you give all your money to Gran and you only keep a little bit for yourself? He's like, because I know. He's like, because I know Granny's gonna pay all the bills and take care of the house. He says, I just need a little bit of pocket money. And I was like. And it really made me like, that is a big, like a sink with me. Like, that was like, sunk in, Was like, wow. Like, he's really, like, he's really taking care of the household. And my grandma didn't work. She didn't have to work. She worked in the canry when she was younger. But.



Michelle Bryant - 27:27

And so that relationship was different than my relationship with my mom in our house where my mom was doing all the work because her and my dad had divorced by the time I was two. And. And then she was with another. Another guy who is the father of my. My sisters. But. And he was a fisherman, but not great. And so money was always tight. And so I just kind of got used to not having much. And it was. Became like, when I'm older, I'm not going to live this way. But I didn't know how to get out of it. I didn't know, like, what it's. What it was going to take. I'm like, well, if we have no money, how do I get out of this? This kind of cycle of constantly feeling like money was an.



Michelle Bryant - 28:31

Was an issue or a problem to be solved. But on the other hand, the wealth in relation to culture, the wealth in relation to family was abundant. And I think that kind of overshadowed the lack of money because my mom had nine brothers and sisters. And I was very close with my mom's mom, my nan, and my grandparents on my dad's side. And the family structure, regardless of not having very much money, was so strong. And that made up for. For not being able to go out with friends or do extracurriculars, because we would go. We would go to the lake, we would go to things that didn't cost very much money. And that's What I loved, like, I loved being in connection with my family. And so that family wealth that we had was like so abundant.



Michelle Bryant - 29:45

And the cultural wealth, even though, like, the culture wasn't completely in revitalization mode, like listening to my grandpa speak our language, he didn't. I wish he explicitly taught us, but he, but listening to him and watching what he did was like, amazing to me. So kind of contrast of no money but. But very wealthy and family and connection to the culture.



Mike David - 30:24

Michelle Bryant-...

That's great. A couple. You triggered a couple ideas for me as well, which was kind of interesting.



Michelle Bryant - 30:33

So what was your relationship to wealth growing?



Mike David - 30:35

Yeah. Yeah. And I think I may skip ahead. I know we're hoping to uncover this, but these are the actual prompts, right?



Michelle Bryant - 30:44

Yes. Yeah. But this is a good overview.



Mike David - 30:48

Yeah, for sure. Yeah. I would very similar in some ways. Where my dad would. Was the. You know, he was always. He was always working. He was always booming out and working instruction, taking different jobs. My mom would work from time to time, and I think it was when my dad would have less work. I think my mom would. Especially as we got older, she would work more. I think it was very much dynamic based on how much money was coming in collectively. And when you said we would. We would make. We would make do with what we have. And, you know, the idea of abundant on the family side rings very true to ourselves. And we always. We always had enough, even though I. There was. And I think we talked about this when I was in Vancouver.



Mike David - 32:14

The topic of money came up on our family trip this past December. And me and my sister both remember having early feelings and stress about not having money. I think it was during 1990 when my dad, you know, had to stay home when. When the army kind of closed. Closed off the community and he couldn't work, he couldn't go in and out and he didn't. He didn't. He probably could have got work on the outside, but that meant he couldn't have come back. So he just stayed.



Mike David - 32:55

And I remember there was a conversation and it was more of a feeling like I probably felt that, but they were very good at not, you know, showing us that were going through a financial times, but I think it was that time when both of them could not work and to the point where during 1990, and we actually had to send back a vehicle because

Michelle Bryant-...

they couldn't make the payments on it. And there was. There was this memory, me in the kitchen kind of overhearing a conversation that they weren't sure if they had enough money to pay the bills for that month or they were, you know, they were starting to worry because the army was closed down the community for months probably at that time. So.



Mike David - 34:10

And I remember my sister as were having this conversation in December, she said she remembers that same feeling and she said that she went up to her room and like brought down her piggy bank to like contribute to the, to the family financial situation there. And I didn't remember that. And she remembers it so vividly. I don't think my parents remember that. And so yeah, it was a pretty emotional, like were laughing, but it was sad at the same time. Right. And I had a similar feeling to you. It's like I never want to be in this situation. I will, I'll never put my family to the, through this and do whatever it takes to, you know, to not, you know, let this happen. And I was probably, I was nine years old when crisis is happening.



Mike David - 35:21

So it was pretty early I don't think before that. You know, we always had enough. So it was never, you know, we definitely weren't living lavishly. You know, our kind of, our treat was, you know, going to Pizza Hut on the weekend. But yeah, that was the first time I, I really had stress around finances and it was really just coming from my parents who were probably weren't even communicating it. It was just like a feeling in the household that probably overheard a conversation or two. And my father also had a big family, You know, uncles and aunts and yeah, go to my grandparents house when I was, they both died by the time I was 13 or actually my grandfather died when I was really older, 16, 17.



Mike David - 36:36

But I would go to their house and I would see their old house, like the old family house and it was a quarter of the size of the existing house and that's where they all grew up. Like it was probably honestly, I mean going off memory of course and there's still like the foundation of the house, there's that stands. But it was probably like 15 by 15, second floor. It was a really small house. And just hearing my dad's stories of him growing up just how or they were, you know, and you know, he had to get out of the house when he was 14 just to work and contribute to the family. So he became very independent very quickly. And it was, you know, work or there's no other plan B.



Mike David - 37:38

It was really like get out of the house and get a job and that's it. So I think there was never an abundance of money and it was always, you know, thrift, mindset with that side of the family and then on the other side. My mom grew up wealthy. She was like upper middle class my. Her family and she was, you know, she was French Canadian and you know, very different lifestyles. And her father died when she was younger, but he was a successful entrepreneur who sold. I think the. The family sold the business and my grandmother on my mother's side got. I don't know if it was life insurance or. But.



Michelle Bryant - 38:45

Excellence.



Mike David - 38:46

Her. Yeah, it's kind of interesting to talk about this now, but they almost had. Yeah, they had very different upbringings, very different lives. I know you have a hard stop actually. Right? You have a hard stop coming up.



Michelle Bryant - 39:06

Yeah, we got five more minutes because.



Mike David - 39:08

Okay.



Michelle Bryant - 39:09

I'm like 10 minutes from my dentist office. Yeah, keep going.



Mike David - 39:12

Okay. So they had an expectation and almost an image to uphold. Uphold. Right. So of wealth and success and you know, being upper. Upper middle class in Oka, just a town over. And so like the tail of almost two cities. It was like just you cross over the reserve and totally different reality. And then, you know, my mom grew up fairly comfortable even though her. My grandmother had really had to because her husband died, my grandfather died when my mom was 12. She had to, she had to really. She had to raise a family, uphold this lifestyle, this also this image.



Michelle Bryant - 40:14

And.



Mike David - 40:17

So wealth, perception, all of these were. Were. Yeah. Just took on a very different meaning. And it was almost like perception is the most important thing and you know, I have to maintain or like, I think she felt she had to maintain her golf, you know, membership and you know, just be, you know. Yeah. Maintain that perception. I guess ultimately. And my mom ended up kind of rejecting that because she put a lot of pressure on my mom to act a certain way to be proper, you know, in. In, you know, in the community and society, I guess. So she actually rejected that. And then when she started dating my dad, look, it was just. She went very against the grains in a lot of ways.



Mike David - 41:21

And just to hear my dad, a dad's perspective, like they were, you know, they didn't accept him because he was native, because he was poor, because he was. So there was a real class conflict there. And so. Yeah, it's, it's. It's pretty interesting.



Michelle Bryant - 41:47

Yeah, I feel like is. There's like with your mom going against the grain with you and I going against the Grain. In terms of, like, the. The experience growing up really shapes your identity. Ways that we don't re. Like, we don't deeply think about. And it shapes, like, a lot of the core decisions that we make in. In life. Right?



Mike David - 42:13

Yeah. Yeah. Y.



Michelle Bryant - 42:15

Like, for me, it was like, do whatever it takes. And even when I made it, like, made it where I didn't have to worry about how my next bill was going to be paid, I'm still worrying about how my next bill is going to be paid, even though I don't have to worry about it, because I know, like, I have the resources to do it. And. Yeah, it just feels, like, so deeply rooted inside of me that I have to remind myself that you don't have to work this hard, Michelle. You don't have to work every minute of the day. You can rest. And I think that's why I feel like. So at this point in my life, I feel like, yeah, I don't. Where I'm choosing. Like, I don't want to work this hard, but I have to make.



Michelle Bryant - 43:04

Consciously make that decision to do that. And I. I see that with my husband. With Trenton, it's like, same thing.

Michelle Bryant-...

Like, he grew up the same way and even worse in. In. In some respects, and he's got this scarcity mindset. Like, he makes a good wage, but I'm like, you have money. You. He's worried about retirement now. And I'm like, so it's. It just shapes everything that we do and how we live our lives. And. And to me, I feel like it's kept me playing so small in life that. That core belief. Yeah, it's really interesting.

**Mike David - 43:51**

Yeah, I really. It's such a. Interesting conversation. Yeah, I know you have to go if you want to continue this tomorrow and just kind of go through this. I think. I think it's a great prompt conversation. Prompt. So if you want to put something.

**Michelle Bryant - 44:07**

On the books tomorrow as well, for sure, I will. I'll text you what I have available for tomorrow, but in the morning is always great because I'm here.

**Mike David - 44:18**

Yeah.

**Michelle Bryant - 44:19**

Cool.

**Mike David - 44:20**

Awesome. Yeah. And I'm. I'm traveling Saturday, but pretty much free all day tomorrow, so.

**Michelle Bryant - 44:27**

Okay, Sounds great. Have a great rest of your. Your day.

Mike David - 44:31



Yeah, you too.



Michelle Bryant - 44:32

Bye.



Mike David - 44:33

See you later.



Michelle Bryant - 44:33

Bye.